

CHS MANAGEMENT LTD

17 April 2012

To Whom It May Concern

The following is by way of reference for Mr Raymond Sinclair and his firm IFS Ltd.

We have now been dealing with Mr Sinclair and his firm for over three years and can unreservedly say that it has been a pleasure to do business with him. We have under our management a city centre precinct consisting of 24 apartment blocks which incorporates 700 apartments, 26 commercial units and over 500 underground car parking spaces. The building is now 12 years old and three years ago we began the process of overhauling and replacing our entire fire detection system throughout the entire development.

Through a very lengthy research phase that took almost 12 months, involving Fire consultants and inspectors, architects, fire brigade inspectors, etc etc , we eventually chose IFS over several other companies because of the hands on approach to all aspects of the work by Mr Sinclair himself. With other firms we had a barrage of people in expensive jeeps and suits quoting outrageous prices for technology that was simply not applicable to the work we required done. We found Mr Sinclair to be honest and straight forward to deal with from day one and we are still of that opinion three years down the road. To that end IFS have taken over the service contracts for several other safety related systems within our development such as the extinguishers and emergency lighting systems and more. - Why you may well ask have we given so much of our safety related maintenance to one firm ? simple - IFS have delivered first class service from day one and not just "Ticked a box on a report" to say everything looks fine, Ray and his team get it done right every time.

Lastly on the pricing of the work done, we found IFS's pricing to be highly competitive, and furthermore I am happy to say that unlike some other contractors in other areas of running a development the size of ours , IFS have not overrun any of their estimates and have stuck to the prices quoted, even when minor snags occurred that were unforeseen by either party, and we have found that a refreshing change from the rip off companies who quote cheap at the start, and then escalate prices half way thru the job

Mr Sinclair has given us a great deal of time , expertise and service over and above what we paid for and I will say again that we would unreservedly recommend him to any client looking at large scale fire detection and suppression systems.

If any recipient of this letter would like to visit our site and see first hand both the scale and quality of work done then I would be happy to accommodate them at any time

Sincerely yours,

Adrian Carrie

Managing Director

CHS Management Ltd